

V. Two-tail testing of two sample means from independent populations

- A. Populations are independent when a sample selected from one is not related to a sample selected from the other.
- B. Examples of independent populations include production time using two different assembly procedures and industrial accidents at two plants.
- C. These tests assume the populations are approximately normal with equal variances.
 1. These equal variances make a weighted (pooled) point estimate the best estimate of the population σ^2 .

$$2. S_W^2 = \frac{(n_1-1)s_1^2 + (n_2-1)s_2^2}{n_1 + n_2 - 2} \quad S_1^2 \text{ is the variance of sample \#1 and } S_2^2 \text{ is the variance of sample \#2.}$$

- D. Linda Smith wants to compare the time salespeople spend with customers at two of her stores. A sample of 6 salespeople from one store had a mean of 4.5 minutes and variance of 3. A sample of 5 from a second store had a mean of 5.1 minutes and a variance of 3.1. Linda will conduct a .05 level test to determine whether the means are the same for these normally distributed populations.

E. The 5-step approach to hypothesis testing

1. These are the null hypothesis and alternate hypothesis.
 - a. $H_0 : \mu_1 = \mu_2$
 - b. $H_1 : \mu_1 \neq \mu_2$
2. The level of significance is .05 for this two-tail test.
3. The relevant test statistic is \bar{x} .

$$t = \frac{\bar{x}_1 - \bar{x}_2}{\sqrt{s_W^2 \left(\frac{1}{n_1} + \frac{1}{n_2} \right)}}$$

\bar{x}_1 is 4.5, s_1^2 is 3.0, \bar{x}_2 is 5.1, and s_2^2 is 3.1.

n_1 is 6 and n_2 is 5.

S_W^2 is the weighted or pooled estimate of the population variance.

df = items tested - number of samples

4. Reject the null hypothesis when the test statistic is beyond the critical value.
5. Apply the decision rule.

$$S_W^2 = \frac{(n_1-1)s_1^2 + (n_2-1)s_2^2}{n_1 + n_2 - 2} = \frac{(6-1)3.0 + (5-1)3.1}{6 + 5 - 2} = 3.0$$

$$t = \frac{\bar{x}_1 - \bar{x}_2}{\sqrt{s_W^2 \left(\frac{1}{n_1} + \frac{1}{n_2} \right)}} = \frac{4.5 - 5.1}{\sqrt{3.0 \left(\frac{1}{6} + \frac{1}{5} \right)}} = -.57$$

$$df = n_1 + n_2 - 2 = 6 + 5 - 2 = 9 \rightarrow t = \pm 2.262$$

Accept H_0 because $-.57$ is not beyond -2.262 . Average customer waiting time at these stores is the same.

VI. Two-tail testing of two sample means from dependent populations using a "paired difference test"

- A. Paired sample are used to test a change in environment. Examples include production time before and after training and accidents before and after a safety campaign. A large difference means variables are dependent.
- B. Weekly sales at three of Linda's stores, before and after a big promotion, were \$1,200, \$1,300 and \$1,400 and \$1,400, \$1,500 and \$1,500 respectively. Linda will conduct a .10 level test to determine whether the promotion increased sales at these three stores. This is a one-tail test. Any change in sales would be a two-tail test.
 1. Paired tests treat data sets as one sample. A large difference results in a negative measure ($\mu_d < 0$).
 2. The 5-step approach to hypothesis testing
 - a. The null hypothesis and alternate hypothesis are $H_0 : \mu_d \geq 0$ and $H_1 : \mu_d < 0$.
 - b. The level of significance is .10.
 - c. The relevant statistic is \bar{d} .

\bar{d} is the mean difference of paired observations.

s_d is the standard deviation of paired differences.

n is the number of paired observations.

$$df = n - 1 = 3 - 1 = 2 \rightarrow t = \pm 1.886$$

Store	Sales Dollars		Difference d	d ²
	Before	After		
1	1,200	1,400	-200	40,000
2	1,300	1,500	-200	40,000
3	1,400	1,500	-100	10,000
Totals			-500	90,000

$$\bar{d} = \frac{\sum d}{n} = \frac{-500}{3} = -\$166.67$$

$$s_d = \sqrt{\frac{\sum d^2 - \frac{(\sum d)^2}{n}}{n-1}}$$

$$= \sqrt{\frac{90,000 - \frac{(-500)^2}{3}}{3-1}} = 57.7$$

$$t = \frac{\bar{d}}{\frac{s_d}{\sqrt{n}}} = \frac{-166.67}{\frac{57.7}{\sqrt{3}}}$$

$$= -5.03$$

Reject H_0 because -5.03 is beyond -1.886 . Sales increased.

Note: With independent populations, we test the mathematical relationship between different environments. With dependent populations, we test to see if a change in environment affects population parameters.