

Chapter 19 Two-Factor Analysis of Variance

I. Sources of variability

- A. Variance between treatment variables exists because treatments are not alike.
- B. Variance within a treatment is unexplained and due to sampling error.
- C. Additional sources of variability (called factors or treatments) may be added to a study.
 1. Their variability may be used to reduce unaccounted for, within treatment variability (error).
 2. Additional treatments are called **blocking variables**.
 3. They represent a substantial source of inherent response variability.
 4. Treatments must not be independent. Treatment B may affect the factors of treatment A differently.
For example, weeks of experience may have a different affect on each of the recently hired sales people.
 5. Examples of blocking variables include age, gender, education, and time.

II. Two-factor variance analysis

- A. In chapter 18, Linda found that her 3 salespeople had different mean weekly sales and that half of the data's variability could be attributed to the salespeople treatment.
- B. Chapter 18 sales data was randomly assigned to each salesperson. Here, it has been arranged by weeks of experience. Using experience as a blocking variable may account for some of the unexplained variability. Treatments are not independent because weeks of experience may affect salespeople differently.
- C. $\sum X_B$ is the sales associated with each block (week). Number of treatments is now t , b is the number of blocks.

Weekly Sales (x) in Thousands of Dollars						Row Totals Required for Calculations			
Block(B_x)	Salesperson L is T_1		Salesperson M is T_2		Salesperson N is T_3				
Weeks	Sales(X_1)	X_1^2	Sales(X_2)	X_2^2	Sales(X_3)	X_3^2	$\sum X_B$	$(\sum X_B)^2$	$\frac{(\sum X_B)^2}{t}$
1	4	16	6	36	7	49	17	289	96.3
2	6	36	6	36	8	64	20	400	133.3
3	7	49	6	36	9	81	22	484	161.3
4	<u>7</u>	<u>49</u>	<u>8</u>	<u>64</u>	<u>10</u>	<u>100</u>	<u>25</u>	625	<u>208.3</u>
$\sum X_T$	24		26		34		84 = $\sum x$	$\sum \left[\frac{(\sum X_B)^2}{t} \right] = 599.3$	
$(\sum X_T)^2$	576		676		1156		84 = $\sum x$		
b	4		4		4		N = 12		
$\frac{(\sum X_T)^2}{b}$	144		169		289		$\sum \left[\frac{(\sum X_T)^2}{b} \right] = 602$		
$\sum X_T^2$		150		172		294	$\sum X^2 = 616$		

Variance Analysis Summary Table				
Variance Sources	df	Sum of the Squares	Mean Squares	ANOVA
Between Treatments	$t - 1$	SS_T	$MS_T = \frac{SS_T}{t-1}$	$F = \frac{MS_T}{MS_E}$
Block	$b - 1$	SS_B	$MS_B = \frac{SS_B}{b-1}$	
Within Treatments (error)	$(t - 1)(b - 1)$	SS_E	$MS_E = \frac{SS_E}{(t-1)(b-1)}$	$F = \frac{MS_B}{MS_E}$
Total Variance	$N - 1$	SS_{TOTAL}		

Note: This analysis is called "mean square" because it is based upon the variance.